**Effingham Regional Growth Alliance – State of the Region Webinar  
Attribution, Supplements, and Further Reading**

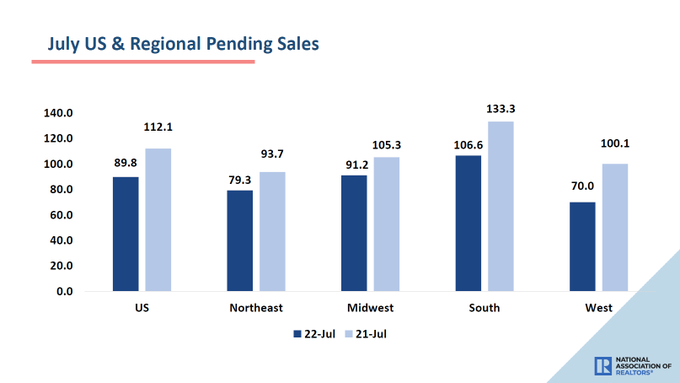
**Images:**  
Effingham Regional Growth Alliance: <http://www.groweffinghamcountyil.com/>

University of Illinois – Farmdoc DAILY: <https://farmdocdaily.illinois.edu/2022/08/farmland-prices-higher-but-still-in-line-with-market-fundamentals.html>

Shelby Realty Services: <shelbyrealty.com>

**Charts & Data:**  
Central Illinois Board of Realtors, Multiple Listing Service: <https://cibrmls.com/>

**Supplemental information:**

[](https://twitter.com/NAR_Research/status/1562440782552104962/photo/1)  
NAR Twitter

National Association of Realtors releases 2020/1 regional sales data. Although pending sales reduced by double digits in each region, the Midwest showed the least decline nationwide. The West led declines with an over 30% fall-off of new contract signings year over.   
  
Further Reading:

[Redfin CEO: Uncertain Times 8/29/22 - Marketwatch](https://www.marketwatch.com/story/its-a-remarkably-uncertain-time-redfin-ceo-warns-of-rapidly-cooling-housing-market-says-deals-under-contract-are-being-cancelled-11661467568)  
[Effects of slow housing on small business 8/27/22 – AP News](https://apnews.com/article/inflation-new-york-charlotte-small-business-2e93e168b057c12843051baac6602968)  
[Blackstone alt investment pauses home buying 8/26/22 – Fortune](https://fortune.com/2022/08/26/housing-marketcorrection-intensifies-blackstone-to-stop-buying-homes-in-these-housing-markets/)

Matt Forcum  
Shelby Realty Services  
Effingham, IL  
217.343.3400 Mobile

Data analysis and presentation by Matt Forcum for the purposes of general information and intended not for use as a client.